

Ocean Rate Bulletin



Raw Cotton:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during April 2004. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2004 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, April 2004.

Market Share-April:

Each carrier's current market share is based on the number of containers shipped during April 2004. Source: PIERS, April 2004.

Market Share-CY 2004:

Each carrier's market share is based on the total number of containers shipped throughout the 2004 calendar year. Source: PIERS, 2004.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web", and individual shipping line websites.

Ocean Rates:

Ocean rates are applicable for June 30, 2004. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Iden through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, eztariff rate retrieval system, and individual shipping line websites.

Container Rate:

Container rates for Raw Cotton are quoted on full, 19.5 KT per 40-foot dry containers unless otherwise noted.

Container movements of raw cotton are defined by PIERS as "American, Raw Cotton, Compressed."

Definitions:

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- Chassis = Chassis Surcharge
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Taylor on (202) 690-1326, or Lane on (202) 690-1304 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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L.A./L.B./Oakland Ports To Bangkok, Thailand

Raw Cotton

Monthly Market Share For: April 2004

Month\Year: 434.5 \ 2,584.8

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Lloyd Trestino	32%	11%	22										
MOL	22%	24%	20	\$3,750	\$230	\$40							\$4,020
Yang Ming	12%	12%	21										
Hanjin	8%	8%											
APL	7%	2%	25	\$2,250	\$230	\$40							\$2,520
Hapag-Lloyd	5%	7%											
Maersk-SeaLand	5%	5%	34	\$850	\$230	\$40							\$1,120
OOCL	4%	19%	22	\$1,705	\$230	\$40							\$1,975
Evergreen	2%	5%	22										
Hyundai	2%	5%											
mnyk	0%	2%	20 ⁴										

Average Container Rate \$3,160

4 Transit time is based on departure from Long Beach, CA.

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L.A./L.B./Oakland Ports To Busan, South Korea

Raw Cotton

Monthly Market Share For: April 2004

Month\Year: 156.0 \ 730.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Hyundai	46%	15%	12										
Hanjin	27%	46%	12										
MOL	15%	6%	14										
Yang Ming	8%	8%											
Maersk-SeaLand	3%	2%	16	\$725	\$230	\$40							\$995
Mediterranean	1%	20%	12	\$600									\$600
Average Container Rate													\$863

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L.A./L.B./Oakland Ports To Ho Chi Minh, Vietnam

Raw Cotton

Monthly Market Share For: April 2004

Month\Year: 112.0 \ 370.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Maersk-SeaLand	43%	31%	26	\$1,150	\$230	\$40							\$1,420
Evergreen	32%	15%	20										
Yang Ming	9%	10%	20										
OOCL	9%	5%	19										
MOL	5%	18%	23										
Mediterranean	2%	5%		\$1,150									\$1,150
Lloyd Trestino	0%	8%	19										
K Line	0%	5%	26										
Average Container Rate													\$1,409

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L.A./L.B./Oakland Ports To Hong Kong

Raw Cotton

Monthly Market Share For: April 2004

Month\Year: 286.0 \ 786.3

Month\Year: 2025\10

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Yang Ming	38%	33%	14										
Hyundai	30%	17%	16										
APL	10%	4%	13	\$2,100	\$230	\$40							\$2,370
Maersk-SeaLand	8%	3%	15	\$650	\$230	\$40							\$920
Lloyd Trestino	4%	24%	15										
MOL	4%	3%	15										
Hatsu Marine Ltd.	4%	2%	15										
Evergreen	3%	6%	14										
OOCL	0%	3%	13										

Average Container Rate \$1,757

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L.A./L.B./Oakland Ports To Jakarta, Indonesia

Raw Cotton

Monthly Market Share For: April 2004

Month\Year: 440.0 \ 2,159.6

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
MOL	27%	22%	25										
OOCL	24%	21%	22	\$1,215	\$230	\$40							\$1,485
Hyundai	14%	10%											
Maersk-SeaLand	10%	20%	34	\$850	\$230	\$40							\$1,120
Evergreen	8%	5%	23										
Yang Ming	8%	7%	24										
Hanjin	7%	7%	24										
K Line	2%	0%	29	\$725	\$140	\$40							\$905
Lloyd Trestino	0%	1%	23										
Hapag-Lloyd	0%	4%	24										
Average Container Rate													\$1,347

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L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Raw Cotton

Monthly Market Share For: April 2004

Month\Year: 182.0 \ 1,108.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Yang Ming	52%	40%	13										
Hyundai	15%	18%	18										
Maersk-SeaLand	11%	8%	16	\$650	\$230	\$40							\$920
Hanjin	8%	3%	13										
OOCL	7%	11%	12	\$1,355	\$230	\$40							\$1,625
Zim Line	5%	4%	11 ⁵	\$1,445									\$1,445
MOL	2%	4%	14										
Lloyd Trestino	0%	7%	13	\$550	\$230	\$40	5%				\$399		\$1,247
Hapag-Lloyd	0%	4%	12										
Average Container Rate													\$1,246

5 Transit time is based on departure from Los Angeles, CA.

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L.A./L.B./Oakland Ports To Kobe, Japan

Raw Cotton

Monthly Market Share For: April 2004

Month\Year: 114.0 \ 371.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
MOL	35%	22%	13										
Lloyd Trestino	32%	20%	16	\$550	\$230	\$40	54%				\$399		\$1,516
Maersk-SeaLand	18%	29%	12	\$725	\$230	\$40							\$995
Yang Ming	9%	4%	10										
NYK Line	5%	10%	11										
K Line	2%	4%	9										
China Shipping	0%	4%											
OOCL	0%	3%	12										
Average Container Rate													\$1,330

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L.A./L.B./Oakland Ports To Manila, Philippines

Raw Cotton

Monthly Market Share For: April 2004

Month\Year: 286.0 \ 632.0

Month\Year: 286.0 \ 632.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Evergreen	29%	36%	18										
Yang Ming	22%	20%	16										
Hanjin	21%	15%	20										
OOCL	17%	8%	15										
Hatsu Marine Ltd.	6%	5%	18										
MOL	3%	13%	16										
Hyundai	1%	4%	24										

Average Container Rate

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L.A./L.B./Oakland Ports To Shanghai, China

Raw Cotton

Monthly Market Share For: April 2004

Month\Year: 13.1 \ 16.4

Month\Year: 15.1 \ 16.4

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
OOCL	25%	24%	23	\$1,305	\$230	\$40							\$1,575
APL	16%	16%	15	\$2,040	\$230	\$40							\$2,310
Yang Ming	13%	16%	12										
China Shipping	11%	5%	16	\$1,200									\$1,200
Maersk-SeaLand	10%	7%	17	\$650	\$230	\$40							\$920
Hyundai	5%	8%	16										
K Line	5%	1%	12										
CMA-CGM	4%	2%	18										
China National	3%	1%											
Wan Hai	3%	1%	20										
Evergreen	2%	2%											
MOL	1%	7%	17										
Hapag-Lloyd	1%	4%	15										

Average Container Rate \$1,596